

The preparation of the pater at the graduate level

Research could be divided into three types:

• Exploration of the facts and getting them.

• Critical explanation.

• Full search (both types).

The objective of the preparation of the paper at the graduate level

Training students to scientific thinking and free criticism.

Training students to express their ideas and the ideas of others effectively in an organized and scientific way.

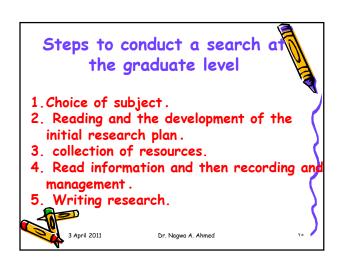
Demonstrate the efficiency of the student in the subjects not covered in the sectures.

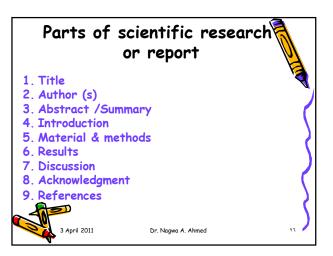
The objective of the preparation of the paper at the graduate level

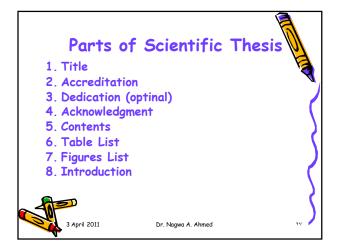
• Learn how to use the library.

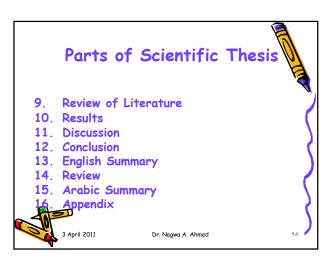
• The development of the student on the selection of facts and ideas relevant to the topic.

• Develop the skills of self-learning.

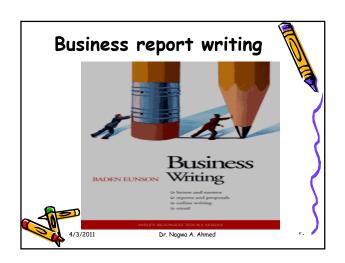








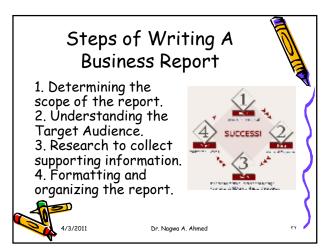
After studying this lecture, please visit the library and be aware of the Parts of scientific research or report and Parts of Scientific Thesis (copy the two covers)



- The purpose of a Business report is to communicate information to assist in the business decision making process.
- Some reports might propose solutions for business problems or might present relevant information to assist in the problem solving process.
- A Business plan is a kind of report which serves to communicate the Business model, Business management model and the commercial objectives of a business.

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Determining the scope of the report

- In this step you have to determine the scope of the report.
- This process would involve what topics would be covered in the report and what elements are not necessary.
- This step would also help to determine how detailed the report would be.



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- A target audience, or target group is the primary group of people that something, is aimed at appealing to. A target audience can be people of a certain age group, gender, social status.
- Without knowing the target audience, a company's advertising and the selling efforts can become difficult and very expensive.

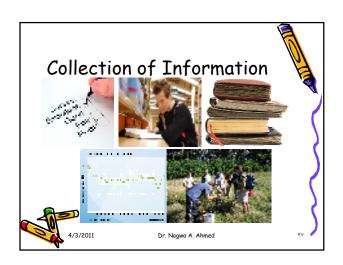


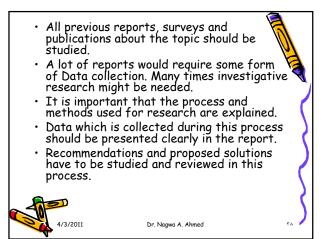
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- In this step potential requirements of the Targeted Audience have to be considered and the target audience has to be identified.
- · Questions such as:
- 1. Who will use the report?
- 2. Educational level of the audience?
- 3. Knowledge level of the reader?
- 4. What is the reader expecting from this
- 5. What should be the level of technical complexity?



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This is usually the final step before actually writing a business report.
In this step the format of the report has to be decided.
The following questions might rise during this step:
How would the data be presented?
What charts/diagrams will be used to complement the Information presented in the report?
What medium would be used in the report presentation?

